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TO: The Editor

**VARLINK PRESENTED WITH
'FASTEST GROWING DISTRIBUTOR FOR 2009' AWARD
BY TRIMBLE**

Varlink, the York-based mobile computing and data capture specialist distributor is delighted to announce that it has been awarded the 'Fastest growing distributor for 2009' accolade by Trimble. Varlink became the UK Distributor for Trimble's Mobile Computing Solutions Division in September 2008. Located in the U.S., Trimble designs and manufactures the Nomad®, Recon®, Ranger™, Yuma® and Juno™ handheld computers.

Rob Davis, director of sales and marketing for Trimble's Mobile Computing Solutions Division, commented, "In a relatively short period of time, we have experienced exciting times with Varlink, who have done a great job for us in expanding our reseller base and supporting our growth in the outdoor rugged mobile computing market in the UK. Varlink has a solid track record of sales, marketing and support programs specifically geared for their vendors. In 2009, Varlink became our fastest growing Mobile Computing Solutions distributor and we are delighted to present them with this award."

Varlink CEO Mike Pullon stated: "We are delighted to report that the addition of Trimble to our product portfolio in 2008 has been a great catalyst to our growth.

As a brand, Trimble carries a great deal of credibility and a solid reputation for reliable and well supported devices. The relationship between Trimble, Varlink and our mutual customers is very good and we expect it to lead to increased levels of business over the coming years."

About Varlink

Varlink is a specialist distributor of mobile computing and associated barcoding and data capture products. Our products are marketed to specialist mobile computing solution resellers and to IT resellers & systems integrators who want to develop, or build, a position in the supply of mobile computing and data capture products or solutions.

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