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**TO:** The Editor

**VARLINK INTRODUCES OPTICON'S H-21 - A NEW RUGGED,  
WINDOWS MOBILE SCANNING PDA WITH A CAMERA**

Varlink, the York based mobile computing and data capture specialist distributor, is delighted to introduce Opticon's H-21 mobile computer, the latest addition to the successful H-Series family, which packs in rich functionality into a compact form factor.

The H-21 is powered by Windows Mobile 6.5 and features a 3.2 megapixel colour camera with autofocus and flash light and embeds either a 1D laser scanner or 2D imager. Built to last, the H-21 is extremely durable and can withstand multiple drops to concrete from 1.5m as well as adverse environmental conditions, with its IP64 compliant design.

In situations where connectivity, communication and ease of use are important, mobile workers have true mobility and flexibility with the H-21. The device incorporates assisted GPS, GSM/GPRS/EDGE, 3G and 3.5G communication; Bluetooth, WiFi and IrDA which are standard on all models available.

The 2.8" touch screen is ideal for signature capture and displaying data on the H-21. The memory can also be expanded by microSD I/O via a user accessible slot. Mobile workers can maximise efficient data entry by choosing either a numeric or QWERTY keypad. Opticon has also equipped the H-21 with a 3060mAh Li-Ion battery to increase operational effectiveness.

The H-21 is ideal for application areas such as field service, field sales and merchandising, logistics and courier services and facilities management.

Richard Adlington, Opticon's UK General Manager, remarks "The global success of the H-19 series has quickly established Opticon as a provider of leading edge mobile computing technology, at a sensible price point. With the launch of the new H-21 series, Opticon aims to raise the bar still further".

Mike Pullon, Varlink MD, commented "We are really excited about the H-21; it offers our resellers a feature rich device at an extremely competitive price. We have had great success with Opticon's other H-Series devices, the H-15 and H-19 and we expect the H-21 to be just as well received. Opticon are well known in the industry for the outstanding performance of their scanning engines and we are very excited about this new device which offers high performance scanning, a host of connectivity possibilities, 3.2 megapixel camera and rugged form factor at a fair price point. The H-21 is a new device option for existing customer while simultaneously opening new market opportunities".

The H-21 is available to order from Varlink now. For details on the H-21 features and capabilities, please visit our website [www.varlink.co.uk](http://www.varlink.co.uk)

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**About Varlink**

*Varlink is a specialist distributor of mobile computing and associated barcoding and data capture products. Our products are marketed to specialist mobile computing solution resellers and to IT resellers & systems integrators who want to develop, or build, a position in the supply of mobile computing and data capture products or solutions.*

**About Opticon**

*Opticon was one of the first companies in the world to specialise in the manufacture of barcode scanners. Since that time, this pioneering organisation has evolved into a multi-faceted, international supplier of high-quality, automatic identification and data collection equipment to thousands of customers in diverse markets worldwide. The manufacture of products is managed through OPTOELECTRONICS Co., Ltd and utilises a major, ISO-certified production facility located in Ashibetsu, Japan.*

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